Prohibition Section.

From the above group it is true came he chief support of the production mendment, but as between a set and try issue and vuling the Republican licket, the nogro problem is counted pon to keep the South safety Denne-ratio.

become Republican, the Termicratic atrategists say the liquic question would surely keep them Democratic. But to continue with the table:

EASTERN STATES. Vote. State. Massachusetts ...

New Jersey 14 Total Combination of States.

Combining these two groups of 175 and 131, the grand total would be 276, which is 10 more than are needed to elect a president of the United States. But even if the four Eastern atates were not assured, the Democratic wet advocates point to a carefully worked out list of doubtful states from which they would expect to acquire enough votes to make up for any losses in that Massachusetts, New York, New Jersey and Ohio combination. These so-called doubtful states are as follows:

Electoral:

State. Vote State.
California 13 Arizona
Colorado 6 Montana
Connecticut 7 Nebraska
Delaware 1 Utah

The Democrats here by no means concede any of the above states, but for the sake of conservation they put

South Dakota

15 Vermont 12 West Virginia.

4 Wisconsin 10 Washington 2 Total 187 North Dakota. 5 The foregoing total of 137 would, however, not be enough to win as 286 is required. Of course, the Democrats are basing I these figures on the assumption at "a strong candidate" will be non-sted.

They would hardly be able to run Herbert Hoover on a wet platform as he is thoroughly dry. It would have to be what is called a "liberal" plank in order to tempt A. Mitchell Palmer, who is a prohibition advocate. If Hoover Were Nominated.

But if Mr. Hoover were nominated, maybe the Democrats would not feel the necessity of a damp plank. They finight be disposed to let it be fought out in individual congressional districts, where the Volstead law would be attacked. Representative Vare, a Republican, has already announced that he would ask for re-election on a wet platform. So have many Democrats. Thus individual congressmen might be fighting for a liberal interpretation of the liquor laws without regard to the top of the ticket. As for the Republi-

Thus individual congressmen might be fighting for a liberal interpretation of the liquor laws without regard to the top of the ticket. As for the Republicans, the handicap of the solid South would prevent them from inserting a wet plank in the Republican national platform. They would not gain Southern votes by being wet and they might lose certain Republican states in the West. So the Democratic leaders have figured it out that the only chance of making it an issue on the presidential licket rests with them.

They point to the sentiment in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New York state, Rhode Island, Ohlo and the recent victory of Gov. Edwards in New Jersey as an index of what might be expected in a presidential campaign in which prohibition was an issue. They can always count on the South. The question is really how many wet states are there in the North which, when combined with the solid South makes a Democratic victory possible. The fore-going tabulation shows one combination based purely on the supposition that the liquor controversy would transcend all other questions, all other ills of the Wilson administration, or promises of the Republican party.

If it were not for the effective use by the Republicans of such slogune as sound money and the full dinner pail, and other promises that had a personal appeal the Jernocrats would not be so sanguine. They have not figured on what the women might do.

But they are assuming that denunciation of the salloon, cronities of whisky and the fixing of a liberal personal of alcohol for light wines and borwould win even the feminine vote. or at least split it.

But would southern congressmen vote for a liberalization of the

IN CHINA-

Beans are a necessity, without which the people would

They have practically no meat at all, but, fortunately, an abundance of beans, the great meat substitute.

From beans they also extract milk, make butter and cheese, brew a drink and concoct a

In this country beans are not so much a necessity as a delightful treat-at least at CHILDS.



PRESBYTERIANS PUT

Iwo Churches Organized for Every Member Canvass.

SEEK TO HAVE M'GILL

LECTURE ON INDIA.

Present-day indications in India and the manners and customs of the people, will be the subject of a missionary lec-ture at in Associated Reformed Pres-

byterian church Tuesday night at 8 o'clock by the Rev. Jay W. Ransom, who is home from India on a furlough. A general invitation is extended to the public to hear the lecture.

Better than

whiskey for

colds, coughs

"The Liquid Cold Remedy"

Your money back while

you wait at the drug store

Relief in TWO minutes

Delightful Taste

Quick Warm-Up

Immediate Relief

Price 50c at all drug stores

if you don't feel

and flu.

Retail Grocers' Association, Attention, Members!

OLD FAMILIAR HYMNS

There will be a meeting of much importance Wednesday in tenth, at 8 clock, at Italian hall, main room.

B. N. SAWTELLE, Sourclary.

B. N. SAWTELLE, Sourclary.

County Council Of Agriculture Will Be Organized Here

A county council of agriculture will

tion. The delegates were elected by their districts during the recent short courses in agriculture and home economics. At noon the delegates will be guests of the Chamber of Connecte at a luncheso, at which time President Firshigh and Secretary Hayley are scheduled to address them.

The meeting will be addressed by H S. Nichols and Miss Ruth Arey, of the human of extension of the University of Tennessee, following which temporary officers will be elected.

Telegates to Wednesday's meeting are:

Let Cuticura Be Your Beauty Doctor

SAN SALVADOR, March 9 .- A dis



Are You Watching

The Increasing Valuation of Your Merchandise?

YOU PROBABLY ARE, AND PATTING YOURSELF ON THE BACK THAT YOU'RE MAKING EASY MONEY ON MARKET CONDITIONS

But Suppose you burn out tomorrow, is that increased valuation taken

Have You Increased Your Insurance To Cover It?

Are you insured up to the full value of today's worth? PROTECT YOUR PROFIT. Take an inventory today-estimate as closely as you can the possible further increases and let us cover you up to the handle,

One of our representatives is prepared to give you some mighty valuable information on this matter and some very interesting insurance facts.

Write, Call or Phone Main 1445-2749

HENDERSON & SCHLEY

Ben R. Henderson Clinton W. Schley M. C. Perkins

INCORPORATED Insurance In All Its Branches

Russell B. Kennedy John C. Henderson Special Agents.

Memphis, Tenn.

Trained Salesmanship **Necessary to Service**

American Bank Building

R. BOWERS STORES, Inc., while not catering to whims, is an insti-

There are a few necessary stages that

mark the progress of a food product from,

say, the field to the factory where pre-

pared, then packed, shipped in carlots,

then placed in a warehouse before being

All kinds of fine ability is applied to

shorten these stages and reduce the num-

ber of "middlemen." Many products com-

ing from Bowers Stores can say "Not han-

dled by human hands," but none can say

they have not had the benefit of human

It requires a second thought sometimes

to realize the advantage afforded the pa-

tron by trained salesmanship. The degree

of efficiency attained by Bowers salesmen might be envied by any large retail organi-

zation. This continuous training and de-

veloping of salesmen is strictly for the

distributed to the 44 Bowers Stores.

tution of servicehelpful service without "frills." It is a great merchandising plan that searches the markets of the world to supply the dining tables of Memphis.

brains.

patron's benefit.

Mr. Bowers Stores. Percy N. Sholars

Bowers salesmanship is not an organized effort to promote large sales. It is a help-

ful service that anticipates the patron's wants, entails a complete knowledge of the goods, and suggests, recommends and modestly ADVISES AGAINST OVERBUYING.

To facilitate thrift by enabling small purchases, packages are broken wherever possible. The Bowers Stores put the penny on the map in Memphis.

It is a source of much interest to watch a Bowers salesman busy serving a patron. The shelves are arranged in the shape of a horseshoe. Everything is in view as one stands at the counter, which is in the rear. All articles are plainly tagged. Yet something else is needed. It is the human element.

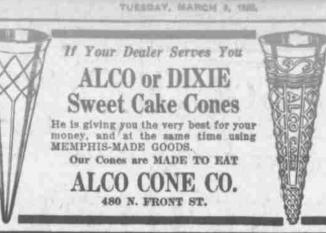
As the housewife asks various questions about the different brands, the salesman "knows the answer." He has learned it at the regular Bowers efficiency

The salesman is greatly assisted by the Bowers UNRESTRICTED GUARAN TEE, which means YOUR MONEY BACK if the goods do not please.

Number 23 of a Series.

WILL TALK PAIRS







Everybody Is Going

Therefore It Is Advisable to Reserve Your Seats As Early As Possible

Why Not Visit the Office And See For Yourself?

The conditions under which Memphis operators work and the provisions for their welfare, comfort and convenience not only satisfied District State Factory Inspector Theo. E. Hoepfner, but were so good that he was prompted to voluntarily write this enthusiastic letter:

MASHVILLE OFFICE D. GLENN, DENTY HERECYGE ALLIES, DUNCAN, CHEF CLES ELENA MONELLIS, STATISTICAL MEMPHIS OFFICE CNATTANOOGA OFFICE

past, I am,

STATE OF TENNESSEE

WORKSHOP AND FACTORY INSPECTION

LOUIS L. ALLEN

Memphis, Tennessee January 29, 1920

Mr. Frank Flournoy, Dist. Mgr.

Memphis, Tenn.

Dear Mr. Flournoy:-It is a rare occasion for our Department to compliment anyone because of the hearty cooperation with our Department in complying strictly with the State Laws, because it is the duty of a concern when orders are issued for them to carry said orders out.

but I am more than pleased to compliment you after my thorough inspection this morning of your establishment. Not alone was I pleased with the sanitation, ventilation, and general conditions of your building.

but the excellent dressing and rest rooms, toilets and shower bath, your restaurant and hospital, all of which are kept up to the highest degree for the health and comfort of your employes. I did not find any violations of the laws regarding

your female employes, as regards working them over hours or otherwise.

Under separate cover I am mailing you some digests, and some child labor posters. May I ask the favor of you to post them in the different departments in plain view of your employes? My object in asking this is for the purpose of helping me in my work by the employes reading and acquanting themselves with our State Laws regarding themselves. I wish to thank you, Mr. Harrell and Mr. Folwell for the courtesy shown me, and hope our relations will continue in the future the same as in the

> Respectfully yours, (Signed) Theo. E. Hoepfner, E. DISTRICT STATE FACTORY INSPECTOR.

We strive to do more than the law requires and to make our work and surroundings such that every mother and father will be proud to have their girls work for us.

That is why we are so careful to select such high grade girls. Their's is more than a mere job—it is a profession and they are worthy of the efforts we expend to safeguard their health and make them happy in their work.

Mr. Hoepfner's voluntary compliments are pleasing to the telephone men and women of Memphis and they join in grateful aoknowledgment of his courteous permission to publish his letter.

Frank Flournoy, District Manager

CUMBERLAND TELEPHONE AND TELEGRAPH COMPANY

